

The Seattle Times

# New Homes

## SATURDAY

FIFTEEN TWENTY-ONE SECOND AVENUE | seattle

## Event will feature tours of model homes with views

**F**ifteen Twenty-One Second Avenue, a downtown high-rise billed as “a sculpture for living,” will host an open house Oct. 15–16 from noon to 4 p.m. Prospective homebuyers can tour model homes, learn about building amenities and enjoy the tower’s city and water views.

“Many open-house visitors are curious about what living in a high-rise condominium would be like compared with their current single-family home,” says Julie Biniasz, a community sales associate at Realogics Sotheby’s International Realty. “We provide our guests with a gracious, residential experience and not a sales experience.”

Guests at the open house can learn about an opportunity to stay overnight in the “Experience Suite” at Fifteen Twenty-One Second Avenue. The fully furnished two-bedroom condo is available by invitation only to qualified homebuyers.

“It’s an opportunity to test-drive the lifestyle,” says Biniasz. “We’re confident that our guests will have a positive experience at Fifteen Twenty-One Second Avenue, so before we sell them a home we invite them to sleep on it.”

The furnished model homes at Fifteen Twenty-One Second Avenue feature floor-



### View these homes

Open 11 a.m.–6 p.m. daily by appointment at 1521 Second Ave., Seattle

### Prices

From the low \$1 millions

### Information

206-443-1521 or [fifteentwentyone.com](http://fifteentwentyone.com)

to-ceiling windows, 8-foot doors and broad hallways.

Biniasz says that when she leads tours of the model, she also addresses the state of the in-city housing market.

“With fewer than two-dozen homes remaining, Fifteen Twenty-One Second Avenue has established a real-estate microclimate in downtown Seattle,” says Biniasz. “Our values have held through the recession because we have a unique offering that’s not available at other towers.

“Our location next to Pike Place Market is clearly

a front-row seat. We offer protected water views, thanks to prescriptive view easements owned by the building. And our building has a resident population that shares a similar investment (the average purchase price is \$1.8 million) so their expectations are aligned while the demographics are diverse. That’s why we have such a vibrant community and a spirit of place unlike any other.”

Daniel Shih moved with his partner, Ted MacGovern, from a single-family home in Bellevue and says the city, and Fifteen Twenty-One Second Avenue specifically, is a great place to raise their family.

“Being in a condominium has enhanced our family experience by allowing us to spend more quality time together and to go regularly to nearby museums, parks, the Seattle Center, festivals and parades,” says Shih. “Everyone in the building knows our kids, so [I feel] they are growing up with a true village around them.”

Ruth and Todd Warren recently downsized from a single-family home on Queen Anne and haven’t missed the domestic responsibilities of maintaining a home.

“We have a simpler, shorter to-do list since we moved downtown,” says Ruth Warren. “Things that used to be a separate chore, like grocery shopping, are now a pleasant activity, woven into our neighborhood walks. We love living here.”

Others, like Carol Stockton and Jeff Robinson, also made the move to the city and never looked back.

“We love living downtown, but this particular building is what has really made our move from Mercer Island to downtown Seattle a complete pleasure,” says Stockton. “Our floor plan is lovely, very livable and great for entertaining, while still providing everyone in our family enough privacy that we really don’t miss the house.

“Our favorite space is the Glass Room, where we can sit year-round and just watch the ships, the clouds, the water and the city lights without a care in the world. When our college-age daughter is home on a visit, she is incredibly jealous that her younger brother gets to live in this incredible place. This move was one of the best decisions we’ve ever made.”